



New Hampshire/ Vermont Chapter

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ABC WELCOMES ...

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*Co-Sponsored by Leighton White
Leighton A. White, Inc.*

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Chasse Crane Services, LLC

Located in Hudson NH, CCS is a crane rental business providing hourly/weekly and monthly crane with operator rentals for construction companies.

*Sponsored by Stephen Chasse
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Cohen Steel Supply Inc.

Wholesale / retail steel distributor located in Concord NH.

*Sponsored by Mark Stock
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Daniel Hebert, Inc.

A 3rd generation General Contractor, located in Colebrook NH doing work throughout Maine, New Hampshire and Vermont.

*Sponsored by David Jean
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Ken Harnum Construction & Renovations

Located in Auburn, NH, Ken Harnum specializes in handicap accessibility for residential, commercial and industrial properties.

*Sponsored by Jeff Lavoie
All-Ways Accessible, Inc.*

Action

July 2008

ABC MEMBERS RECEIVE NATIONAL EXCELLENCE IN CONSTRUCTION AWARDS -- On June 18th ABC recognized the nation's top construction projects during its Excellence in Construction Awards celebration at the National Building Museum, in Washington, DC. ABC NH/VT members were included among the winners:

AWARD OF EXCELLENCE

Electrical-Commercial Under \$2 million
INTERSTATE ELECTRICAL SERVICES
Academy Center, Phillips Exeter Academy,
Exeter NH

AWARD OF EXCELLENCE

Mechanical-Industrial \$2 - 10 million
DECCO, INC.
Suite II Renovation, Wyeth Biopharma,
Andover MA

AWARD OF EXCELLENCE

Healthcare \$10 - 25 million
GILBANE BUILDING COMPANY
Children's Medical Center, Dallas TX

AWARD OF MERIT

Mechanical-Industrial Under \$2 million
DECCO, INC
Nuvera Fuel Cells, Billerica MA

AWARD OF MERIT

Commercial \$10 - 25 million
GILBANE BUILDING COMPANY
Bass Pro Shops Outdoor World, Garland TX

Congratulations to the winners for their outstanding recognition among the nations best projects!

As announced in the June ABC ACTION, the NH/VT Chapter 2008/09 Awards of Excellence program entry forms have been distributed to all members. ABC encourages any company to contact the Chapter Office to schedule a meeting to assist planning and preparation of an entry.

Select your project, identify your "champion" who will be responsible for coordinating the entry production and get started! There really is no better opportunity for your company to promote professionalism, create

recognition of your capabilities and to create excitement among employees and reward them for their accomplishments. As indicated by the above National winners, chapter excellence award winners are eligible for entry into the National Awards in Excellence program and potentially recognition as one of the nations best!!

STRONG GROWTH FOR ABC DURING FIRST HALF OF 2008 - For the fifteenth year in a row the NH/VT Chapter has achieved over 90% retention of members!! ABC is extremely thankful to all of our members for your continued support and we will do whatever we can to make certain we are providing support to YOUR issues.

In addition to our 90% retention, during the first 6 months of 2008 30 new members joined the NH/VT Chapter of ABC. Included are 16 contactors performing a total of approximately \$100 million dollars in annual sales. Also, 9 associate members and 5 supplier members made the decision to join ABC. The companies are taking advantage of the resources available to them through their investment in ABC, including regulatory assistance, business development opportunities and human resource programs that will support the companies' efforts to remain competitive and grow.

As reported in the June ACTION, despite the residential slump, non-residential construction spending actually rose nearly 12% over the past year with 13 of the 16 reported non-residential sectors showing spending gains. We all are paying close attention to the current market and construction activity. ABC will be featuring nationally recognized economist and ABC National Chief Economist Anirban Basu at our October 23rd Membership Meeting to provide a presentation on the forecast for construction activity in our region.

2008 ABC GROWTH
CONT'D ON REVERSE