



New Hampshire/ Vermont Chapter

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ABC WELCOMES ...

Garaventa USA, Inc.

This franchise, located in Manchester NH, services NH and MA with various wheelchair lifts and conveying systems.

*Sponsored by Kevin Duffy
Longchamps Electric, Inc.*

Geolnsight, Inc.

Is a client-focused, environmental and engineering consulting company, located in Manchester NH, devoted to strategically serving commercial, contractor, professional, and municipal clients in the areas of site investigation and remediation, regulatory compliance and permitting, geotechnical engineering, construction oversight, facility design, site redevelopment, storm water management and water supply.

*Sponsored by Christine Fletcher
Secondwind Water Systems, Inc.*

Methuen Construction Co., Inc.

Built on more than 40 years of experience, Methuen Construction, located in Salem NH is widely recognized as one of the Northeast's most successful self-perform contractors.

*Sponsored by Paul DeLorie
Hampshire Fire Protection Co., Inc*

Multi-Pro, LLC

Located in Hudson NH, Multi-Pro installs interior wall systems and flooring in both commercial and residential buildings.

*Sponsored by Rick Gagliuso
Gagliuso & Gagliuso PA*

Newman Concrete Services, Inc.

Headquartered in Richmond ME, specializing in heavy commercial and industrial projects throughout Central and Southern Maine.

*Sponsored by Paul DeLorie
Hampshire Fire Protection Co., Inc*

Tradesmen International

A Construction Labor Support company, located in Salem NH, specializing in construction recruiting & staffing.

*Sponsored by Brian Hooper
MSI Mechanical Services, Inc.*

Action

June 2008

PLEASE NOTE -- It has been one (1) year since the NH/VT Chapter of ABC moved to our new headquarters. Mail will no longer be forwarded!!!

PLEASE CONFIRM THAT YOU AND YOUR PAYABLES DEPARTMENT HAVE OUR NEW ADDRESS:

58 Chenell Drive
Concord, NH 03301

All other contact info remains the same.

NONRESIDENTIAL CONSTRUCTION SPENDING HITS RECORD HIGH

-- Non-residential construction spending rose nearly 12 percent over the past year and edged up 0.7 percent in April 2008 reaching a record high of \$678 billion despite the continued slump in residential construction. Thirteen of the 16 reported non-residential sectors showed spending gains over the past year with the largest growth being posted by lodging, up 41.8%; public safety, up 27.4%; manufacturing, up 25.7%; and power, up 22.5% in 2008 compared to 2007. According to ABC Chief Economist, Anirban Basu, "The non-residential construction sector appears to be a beneficiary of America's need to adjust to new realities, including higher energy prices and a weaker U.S. dollar."

TIMELY MANAGEMENT SEMINARS SCHEDULED -- Two management seminars have been scheduled for early summer in response to members' request for information.

On Tuesday, June 17th a "**BUSINESS SUCCESSION PLANNING**" seminar has been scheduled to provide considerations and insight to help business owners prepare for the transition of their business. It is important for all business owners, no matter what stage the current management team is in, to be aware of issues and to "put things in place" to ensure that an eventual transition goes as YOU plan. The seminar will be at the ABC Training Center, 7:30-10AM.

On Tuesday, June 24th a "**BUILDING INFORMATION MODELING (BIM)**" seminar has been scheduled, also to be held at the ABC NH/VT Training Center from 8-10:30AM. The seminar will provide information on BIM and Virtual Design & Construction, the benefits, the future and examples of real projects. Imagine advanced project coordination with change orders and RFIs done before mobilization! Owners, Designers, CMs/GCs, Sub-contractors all should plan to attend this seminar to learn how the construction industry will be changing how we work together.

BUILD SUCCESS THROUGH EXCELLENCE - STANDOUT

-- On May 29th, ABC contractor members were mailed the Entry Forms for the 2008/2009 Excellence In Construction Awards program. As mentioned in the mailing ABC is committed to growing what has become the premiere construction industry event in our region. There is no better opportunity for your company to promote professionalism, create recognition of your capabilities and to create excitement among employees and reward them for their accomplishments. The Chapter Excellence Committee has worked hard to develop awards program promotion strategies and will be following up to make certain all contractors are aware of the program and considering participation. If you have not received the entry information in the mail, please contact ABC.

ABC encourages any company to contact ABC to schedule a meeting to assist planning and preparation of an entry. ABC will provide answers to questions concerning entry rules, requirements and provide tips for submitting an entry, including examples of award winning submissions. Consider two steps that the Excellence Committee has identified to assist your preparation of a successful entry:

1. Select a "champion" to be responsible for coordinating the entry production and investigating support from project team members. This may be a company principal, employee or a consultant you work with on other company PR efforts.
2. AS SOON AS POSSIBLE, review the criteria, select your project(s) and plan your production activities.